

## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 NON-COMPETITVE 4% TCAC APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
FEDERAL CREDIT WITH TAX-EXEMPT BONDS, INCLUDING STATE CREDITS (\$500M /Farmworker)
(ATTACHMENT 40 FOR CDLAC-TCAC JOINT APPLICATION)

April 17, 2020 Version

#### II. APPLICATION - SECTION 1: TCAC APPLICANT STATEMENT AND CERTIFICATION

TCAC APPLICANT: Palm Vista, LP

PROJECT NAME: Palm Vista Apartments

## PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Check Only

The undersigned TCAC Applicant hereby makes application to the California Tax Credit Allocation Committee ("TCI for a reservation of Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,245,982 annual Federal Credits \$4,999,309 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application as well as such other informatic as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I certify that the numbers describing project cost, development budget, financing amounts, operating subsidies, unit mix and targeting, and all related application documents are the same as those provided in applications submitted t CDLAC, CalHFA, and HCD, as applicable. I certify that any applications, revisions, or updates provided to TCAC, CDLAC, CalHFA, or HCD will be provided to all other of these state agencies providing financing, tax credits, or subsidies to the project.

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I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: updated development timetable under regulation section 10326(j)(4), and the time the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I certify that I have read and understand the provisions of Sections 10322(a) through (h) related to application filing deadlines, forms, incomplete applications, and application changes.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit program.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that the Low-Income Housing Tax Credit program is not an entitlement program and that my applicat will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC whice identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that an award of federal or state Tax Credits does not guarantee that the project will qualify for Tax Credits. Both federal law and the state law require that various requirements be met on an ongoing basis. I agree to compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal or State Tax Credits, I will be required to enter into a regulator contract that will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief.

I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installe energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certif that contractors and subcontractors will comply with California Labor Code Section 1725.5. When requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application da

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In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior the project's rehabilitation completion.

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internation Revenue Service and the Franchise Tax Board, and any other actions that TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Co Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetal set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit

reservation or allocat	tion.	
Dated this	day of, 20 at	
	, California.	
		Ву
		(Original Signature)
		(Typed or printed name)
		(Title)

Local Jurisdiction: City of Los Angeles

City Manager: Timothy Elliott

Title: Community Housing Program Manager

Mailing Address: 1200 W. 7th St., Suite 800

City: Los Angeles
Zip Code: 90017

Phone Number:

FAX Number:

E-mail: timothy.elliott@lacity.org

\* For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Α.	Application Type  Application type: Preliminary Reservation  Joint Application? CDLAC-TCAC Joint Application (submitting concur)  Prior application was submitted but not selected? Yes  If yes, enter application number: TCAC # CA - 20 - 555  Has credit previously been awarded? No  If re-applying and returning credit, enter the current application number TCAC # CA
В.	Project Information Project Name: Palm Vista Apartments Site Address: 20116-20128 Sherman Way If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)  City: Los Angeles County: Los Angeles Zip Code: 91306 Census Tract: 1348.00 Assessor's Parcel Number(s): 2135-038-011
	Project is located in a DDA:  Project is located in a Qualified Census Tract:  Project is a Scattered Site Project:  Project is Rural as defined by TCAC Regulation Section 10302  *Accurate information is essential; the following website is provided for reference:  https://www.govtrack.us/congress/members/map  *Federal Congressional District:  45  Project is Rural as defined District:  27  *State Senate District:  27  *Accurate information is essential; the following website is provided for reference:  https://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested           Federal         \$1,245,982           State         \$4,999,309           State Farmworker Credit?         No
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Housing Type Selection  Special Needs  If Special Needs housing, enter number of Special Needs ur  (Note: Housing Type is used to establish operating expense minimums under regulation section 10327(g)(1))
F.	Geographic Area (Reg. Section 10315(i)) Please select the project's geographic area: City of Los Angeles

#### II. APPLICATION - SECTION 3: APPLICANT INFORMATION

#### A. **Identify TCAC Applicant** Applicant is the current owner and will retain ownership: Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project N/A В. **TCAC Applicant Contact Information** Applicant Name: Palm Vista, LP Street Address: 5020 Santa Monica Blvd. City: Los Angeles State: CA Zip Code: 90029 Sarah Letts Contact Person: 323-469-0710 Phone: Ext.: Fax: Email: sletts@hollywoodhousing.org C. Legal Status of Applicant: Limited Partnership Parent Company: If Other, Specify: D. General Partner(s) Information (post-closing GPs): **D(1)** General Partner Name: HCHC Palm Vista MGP, LLC Managing GP Street Address: 5020 Santa Monica Blvd. **OWNERSHIP** INTEREST (%): Los Angeles Zip Code: 90029 City: 0.005 Contact Person: Sarah Letts Phone: 323-469-0710 Ext.: Fax: sletts@hollywoodhousing.org Email: Nonprofit/For Profit: Nonprofit Parent Company: D(2) General Partner Name:\* GTM Palm Vista AGP, LLC Administrative 250 N. Harbor Drive, Suite 311 Street Address: OWNERSHIP Zip Code: 90277 City: Redondo Beach State: CA INTEREST (%): Contact Person: Mark Walther 0.005 310-372-0003 Phone: Ext.: Fax: mark@gtmholdings.net Email: Nonprofit/For Profit: For Profit Parent Company: **D(3)** General Partner Name: (select one) Street Address: **OWNERSHIP** City: State: Zip Code: INTEREST (%): Contact Person: Phone: Ext.: Fax: Email:

Parent Company:

## E. General Partner(s) or Principal Owner(s) Type Joint Venture

\*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient

F. Status of Ownership Entity

Nonprofit/For Profit:

currently exists If to be formed, enter date:

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(select one)

<sup>\*(</sup>Federal I.D. No. must be obtained prior to submitting carryover allocation package)

# G. Contact Person During Application Process

Company Name: GTM Holdings, LLC

Street Address: 250 N. Harbor Drive, Suite 311

City: Redondo Beach State: CA Zip Code: 90277

Contact Person: Adrienne Bussell

Phone: <u>310-372-0003</u> Ext.: Fax:

Email: adrienne@gtmholdings.net

Participatory Role: Developer

(e.g., General Partner, Consultant, etc.)

# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

B	OTM HALE AND ALLO	A 1 . 1	Later And Market
Developer:	GTM Holdings, LLC	Architect:	Lahmon Architects
Address:	250 N. Harbor Drive, Suite 311	Address:	3834 Willat Avenue
City, State, Zip	Redondo Beach, CA 90277	City, State, Zip:	Culver City, CA 90232
Contact Person:	Adrienne Bussell	Contact Person:	Mark Lahmon
Phone:	310-372-0003 Ext.:	Phone:	424-299-4666 Ext.:
Fax:		Fax:	
Email:	adrienne@gtmholdings.net	Email:	mlahmon@lahmonarch.com
Attorney:	Bocarsly Emden Cowan Esmail a		United Building Company, Inc.
Address:	633 W. 70th Street	Address:	17418 Chatsworth Street, Suite 1
City, State, Zip	Los Angeles, CA 90071	City, State, Zip:	Granda Hills, CA 91344
Contact Person:	Nicole Deddens	Contact Person:	Richard Spunt
Phone:	213-239-8029 Ext.:	Phone:	818-363-2978 Ext.:
Fax:		Fax:	
Email:	ndeddens@bocarsly.com	Email:	rspunt@rscon.net
Tax Professional	: Keller & Associates, LLP	Energy Consultant:	Alternative Energy Systems
Address:	18645 Sherman Way, Suite 110	Address:	3235 North Verdugo Road
City, State, Zip	Reseda, CA 91335	City, State, Zip:	Glendale, CA 91208
Contact Person:	David Keller	Contact Person:	Troy Lindquist
Phone:	818-383-3079 Ext.:	Phone:	818-957-7733 Ext.:
Fax:		Fax:	
Email:	djkeller67@yahoo.com	Email:	troy@title24energy.com
CPA:	Keller & Associates, LLP	Investor:	US Bank CDC
Address:	18645 Sherman Way, Suite 110	Address:	1307 Washington Ave., Suite 300
City, State, Zip	Reseda, CA 91335	City, State, Zip:	St. Louis, MO 63103
Contact Person:	David Keller	Contact Person:	Sebastian Glowacki
Phone:	818-383-3079 Ext.:	Phone:	303-349-4132 Ext.:
Fax:		Fax:	
Email:	djkeller67@yahoo.com	Email:	sebastian.glowacki@usbank.com
			Cobactianing Covaciti & accamination
			obdetian glovach g dobarn. oom
Consultant:	Wati Company, LLC	Market Analyst:	
Consultant: Address:	Wati Company, LLC 1800 Oak Street, Unit 339	Market Analyst: Address:	Novogradac Consulting, LLP
Address:	1800 Oak Street, Unit 339	Address:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450
	1800 Oak Street, Unit 339 Torrance, CA 90501	•	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204
Address: City, State, Zip Contact Person:	1800 Oak Street, Unit 339 Torrance, CA 90501 Sanjay Chand	Address: City, State, Zip: Contact Person:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur
Address: City, State, Zip Contact Person: Phone:	1800 Oak Street, Unit 339 Torrance, CA 90501	Address: City, State, Zip: Contact Person: Phone:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur
Address: City, State, Zip Contact Person:	Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.:	Address: City, State, Zip: Contact Person:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.:
Address: City, State, Zip Contact Person: Phone: Fax:	1800 Oak Street, Unit 339 Torrance, CA 90501 Sanjay Chand	Address: City, State, Zip: Contact Person: Phone: Fax:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur
Address: City, State, Zip Contact Person: Phone: Fax: Email:	1800 Oak Street, Unit 339 Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.: schand@waticompany.com	Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.: rebecca.arthur@novoco.com
Address: City, State, Zip Contact Person: Phone: Fax:	1800 Oak Street, Unit 339  Torrance, CA 90501  Sanjay Chand 424-271-7688 Ext.:  schand@waticompany.com  The Bronstein Company, Inc.	Address: City, State, Zip: Contact Person: Phone: Fax: Email: CNA Consultant:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.:
Address: City, State, Zip Contact Person: Phone: Fax: Email: Appraiser: Address:	Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.: schand@waticompany.com The Bronstein Company, Inc. 5200 Kanan Road, Suite 226	Address: City, State, Zip: Contact Person: Phone: Fax: Email: CNA Consultant: Address:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.: rebecca.arthur@novoco.com
Address: City, State, Zip Contact Person: Phone: Fax: Email: Appraiser: Address: City, State, Zip	Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.: schand@waticompany.com  The Bronstein Company, Inc. 5200 Kanan Road, Suite 226 Agoura Hills, CA 91301	Address: City, State, Zip: Contact Person: Phone: Fax: Email: CNA Consultant: Address: City, State, Zip:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.: rebecca.arthur@novoco.com
Address: City, State, Zip Contact Person: Phone: Fax: Email: Appraiser: Address: City, State, Zip Contact Person:	Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.: schand@waticompany.com  The Bronstein Company, Inc. 5200 Kanan Road, Suite 226 Agoura Hills, CA 91301 Cary R. Bronstein	Address: City, State, Zip: Contact Person: Phone: Fax: Email: CNA Consultant: Address: City, State, Zip: Contact Person:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.: rebecca.arthur@novoco.com  Not Applicable
Address: City, State, Zip Contact Person: Phone: Fax: Email:  Appraiser: Address: City, State, Zip Contact Person: Phone:	Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.: schand@waticompany.com  The Bronstein Company, Inc. 5200 Kanan Road, Suite 226 Agoura Hills, CA 91301	Address: City, State, Zip: Contact Person: Phone: Fax: Email:  CNA Consultant: Address: City, State, Zip: Contact Person: Phone:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.: rebecca.arthur@novoco.com
Address: City, State, Zip Contact Person: Phone: Fax: Email: Appraiser: Address: City, State, Zip Contact Person:	Torrance, CA 90501 Sanjay Chand 424-271-7688 Ext.: schand@waticompany.com  The Bronstein Company, Inc. 5200 Kanan Road, Suite 226 Agoura Hills, CA 91301 Cary R. Bronstein	Address: City, State, Zip: Contact Person: Phone: Fax: Email: CNA Consultant: Address: City, State, Zip: Contact Person:	Novogradac Consulting, LLP 6700 Anitoch Road, Suite 450 Merriam, KS 66204 Rebecca Arthur 913-312-4615 Ext.: rebecca.arthur@novoco.com  Not Applicable

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Bond Issuer:	City of Los Angeles		Prop. Mgmt. Co.:	Barker Property Management		
Address:	1200 W. 7th Street		Address:	1101 E. Orangewood		
City, State, Zip:	Los Angeles, CA 90017		City, State, Zip:	Anaheim, CA 92805		
Contact Person:	Andre Perry		Contact Person:	Lupe Esparza-Castillo		
Phone:	213-808-8978	Ext.:	Phone:	714-5333-450 Ext.:		
Fax:			Fax:	714-533-8608		
Email:	andre.perry@lacity.org		Email:	Icastillo@barkermgt.com		

2nd Prop. Mgmt. Co.	Not Applicable	
Address:		
City, State, Zip:		
Contact Person:		
Phone:		Ext.:
Fax:		
Email:		
Contact Person: Phone: Fax:		Ext.:

# II. APPLICATION - SECTION 5: PROJECT INFORMATION

Α.	New Construction Yes (may include Adaptive Reuse) Rehabilitation-Only N/A Acquisition & Rehabilitatior N/A  If yes, will demolition of an existing structure be involved? Yes If yes, will relocation of existing tenants be involved? Yes Is this an Adaptive Reuse project? N/A  If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
B.	Acquisition and Rehabilitation/Rehabilitation-only Projects  If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A  If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A  Acquisition basis is established using: N/A  Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A  If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).  Age of Existing Structures  No. of Existing Buildings  No. of Stories  Current Use:
	Resyndication Projects  Current/original TCAC ID: TCAC # CA TCAC # CA  First year of credit:  Are Transfer Event provisions applicable? See questionnaire on TCAC website.  Is the project currently under a Capital Needs Agreement with TCAC?  If so, has the Short Term Work been completed?  Is the project subject to hold harmless rent limits?  N/A See Checklist, Tab 8 for documentation requirements  If yes, see page 18 and Checklist, Tab 8.
C. Pt	Name of Seller: Seller Principal: Title: Seller Address: Date of Purchase Contract or Option: Purchase Price: Seller Price: Seller Principal:  Expiration Date of Option: Seller Principal:  Expiration Date of Option: Seller Principal: Seller Principal: Tenant in Common and agent for Seller: Seller Address: Date of Purchase Contract or Option: Seller Address: Date of Purchase Contract or Option: Seller Principal: Seller Prin
υ.	Project Type: Other (Specify below)  Two or More Story With an Elevator: Yes if yes, enter number of stories: 4  Two or More Story Without an Elevator N/A if yes, enter number of stories: One or More Levels of Subterranean Park Yes  Other: 4-story new construction building with 91 units and one level of subterranean parking, including 102 residential parking spaces.

E.	Land							Density:
		х	Feet or	1.02	Acres	44,431	Square Feet	89.22
	If irregula	ar, specify r	_ neasureme	nts in feet,	acres, an	d square fe	et:	
						·		
F.	Building In	formation						
	Total Nu	mber of Bu	ildings:	1	Resident	ial Buildings	S:	1
	Commun	ity Building	s:		Commerc	cial/ Retail S	Space:	N/A
	If Comr	nercial/ Retail	Space, explair	n: (include us	e, size, locat	ion, and purpo	se)	
	Are Build	lings on a C	Contiguous	Site? Yes				
		-	-		_	ments of IRC	C Sec. 42(g)(7	)? <u>N/A</u>
	Do any b	uildings ha	ve 4 or few	er units?			No	
	If yes,	are any of	the units to	be occup	ied by the	owner or		
	a pers	on related	to the owne	er (IRC Se	c. 42(i)(3)(	(c))?	N/A	

G. Project Unit Number and Square Footage

Total number of units:	91
Total number of non-Tax Credit Units (i.e. market rate units) (excluding managers' units):	
Total number of units (excluding managers' units):	89
Total number of Low Income Units:	89
Ratio of Low Income Units to total units (excluding managers' units):	100.00%
Total square footage of all residential units (excluding managers' units):	60,441
Total square footage of Low Income Units:	60,441
Ratio of low-income residential to total residential square footage (excluding managers' un	100.00%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100.00%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	27,528
Total parking structure square footage (excludes car-ports and "tuck under" parking):	43,280
*Total square footage of all project structures (excluding commercial/retail):	131,249

<sup>\*</sup>equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit \$534,216 \$534,216 \$422,596

## H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless					
Transitional housing					
Persons with physical, mental, development disabilities					
Persons v	with HIV/AIDS	N/A			
Transition	age youth	N/A			
Farmwork	ker	N/A			
Family Reunification		N/A			
Other: I	Low-income Households	45			
Units with tenants qualifying as two or more of the above					
For 4% fe	For 4% federal applications only:				
Rural area	a consistent with TCAC methodology	N/A			

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

	Approval Dates				
	Application	Estimated	Actual		
	Submittal	Approval	Approval		
Negative Declaration under CEQA	11/1/2017		11/15/2017		
NEPA	11/1/2017		11/15/2017		
Toxic Report	N/A		N/A		
Soils Report	TBD	9/1/2020	TBD		
Coastal Commission Approval	N/A		N/A		
Article 34 of State Constitution	6/6/2019		6/6/2019		
Site Plan	3/2/2018		3/16/2018		
Conditional Use Permit Approved or Require	N/A		N/A		
Variance Approved or Required	N/A		N/A		
Other Discretionary Reviews and Approvals	3/2/2018		3/16/2018		

		Project and Site Information	
Current Land Use Designation	Community Commercial		
Current Zoning and Maximum Density	C2-1VL-RIO		
Proposed Zoning and Maximum Density	C2-1VL-RIO		
Occupancy restrictions that run with the land	No	(if yes, explain here)	
due to CUP's or density bonuses?	IVO		
Building Height Requirements	56 fe	et	
Required Parking Ratio	1:01		

# B. Development Timetable

		Actual or Scheduled		heduled
		Month	1	Year
SITE	Environmental Review Completed	4	1	2018
SILE	Site Acquired	10	1	2020
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	4	1	2018
	Grading Permit	N/A	1	
	Building Permit	12	1	2020
CONSTRUCTION	Loan Application	5	1	2020
FINANCING	Enforceable Commitment	5	1	2020
FINANCING	Closing and Disbursement	2	1	2021
PERMANENT	Loan Application	5	1	2020
FINANCING	Enforceable Commitment	5	1	2020
FINANCING	Closing and Disbursement	12	1	2023
	Type and Source: LACDA No Place Like Home	N/A	/	
	Application	6	1	2019
	Closing or Award	8	1	2019
	Type and Source: HCD MHP	N/A	1	
	Application	7	/	2019
	Closing or Award	12	1	2019
	Type and Source: LACDA AHTF	N/A	/	
	Application	11	/	2019
	Closing or Award	2	1	2020
	Type and Source: FHLB SF AHP	N/A	/	
OTHER LOANS	Application	3	_ / _	2020
AND GRANTS	Closing or Award	6	1	2020
7412 0174110	Type and Source: HCD IIG	N/A	_ / _	
	Application	2	/	2020
	Closing or Award	6	_ / _	2020
	Type and Source: CDLAC/CTCAC	N/A	1	
	Application	5	1	2020
	Closing or Award	9	1	2020
	10% of Costs Incurred	N/A	1	
	Construction Start	2	_ / _	2021
	Construction Completion	4	/	2023
	Placed In Service	4		2023
	Occupancy of All Low-Income Units	8	/	2023

# III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

# A. Construction Financing

# List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Fixed/Variable	Amount of Funds
1)	US Bank, N.A.	24	4.850%	Variable	\$25,000,000
2)	LACDA - NPLH	24		Fixed	\$6,440,000
3)	LACDA - AHTF	24	3.000%	Fixed	\$2,000,000
4)	HCD - IIG	24		N/A	\$4,186,800
	FHLB SF AHP	24		N/A	\$890,000
6)	US Bank CDC			N/A	\$2,746,924
7)	GP Equity			N/A	\$2,074,089
8)	Deferred Costs & Fees			N/A	\$5,275,827
9)				(select)	
10)				(select)	
11)				(select)	
12)				(select)	
		Construction:	\$48,613,640		

1)	Lender/Source	er/Source US Bank, N.A.		
	Street Address	1307 Washington Ave., Suite 300		
	City:	St. Louis, MO 63103		
	Contact Name	Jennifer Craig		
	Phone Numbe	314-335-1422	Ext.:	
	Type of Financ	inancing Conventional		
	Variable Rate In	dex (if applicable):	lib	or
	Is the Lender/S	Source Committed	? Yes	

3)	Lender/Source LACDA - AHTF				
	Street Address	ddress 700 West Main Street			
	City:	Alhambra			
	Contact Name	Matthew Lust			
	Phone Numbe	e 626-586-1809 Ext.:			
	Type of Financ	f Financing Residual Receipts			
	Is the Lender/S	Source Committed	?	Yes	

5)	Lender/Source FHLB SF AHP				
•	Street Address 600 California St				
	City:	San Francisco, CA	9	4108	
	Contact Name Kirby Ung				
	Phone Numbe	415-616-2640		Ext.:	
	Type of Financ	cing Grant			
	Is the Lender/S	Source Committed?	)	No	

2)	Lender/Source LACDA - NPLH				
	Street Address	t Address 700 West Main Street			
	City:	Alhambra			
	Contact Name	e Matthew Lust			
	Phone Numbe	626-586-1809		Ext.:	
	Type of Financing Residual Receipts				
	Variable Rate Index (if applicable):				
	Is the Lender/Source Committed? Yes				

4)	Lender/Source HCD - IIG					
	Street Address	2020 W. El Camir	no A	Avenue	9	
	City:	Sacramento				
	Contact Name	Timothy Stoecklein				
	Phone Numbe	916-263-1441		Ext.:		
	Type of Financing Grant					
	Is the Lender/Source Committed? No					

6)	Lender/Source	_ender/Source US Bank CDC			
	Street Address	1307 Washington	A۷	e., Su	ite 300
	City:	St. Louis, MO 63103			
	Contact Name	Sebastian Glowacki			
	Phone Numbe	303-349-4132		Ext.:	
	Type of Financing Equity				
	Is the Lender/Source Committed? Yes				

7) Lender/Source GP Equity	8) Lender/Source Deferred Costs & Fees
Street Address 5020 Santa Monica Blvd.	Street Address 5020 Santa Monica Blvd.
City: Los Angeles, CA 90029	City: Los Angeles, CA 90029
Contact Name Sarah Letts	Contact Name Sarah Letts
Phone Numbel 323-454-6201	Phone Numbe 323-454-6201
Type of Financing <mark>Equity</mark>	Type of Financing Deferred
Is the Lender/Source Committed? Yes	Is the Lender/Source Committed? Yes
9) Lender/Source	10) Lender/Source
Street Address	Street Address
City:	City:
Contact Name:	Contact Name
Phone Numbe Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name
Phone Number Ext.:	Phone Numbe Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

#### III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

#### A. Permanent Financing

#### List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term	Interest	Residual Annual Debt		Amount of
	(months)	Rate	Receipts /	Service	Funds
			Deferred Pymt.		
1) US Bank, N.A.	240	4.850%		\$398,839	\$5,100,000
2) HCD- MHP	660	3.000%	Residual	\$53,061	\$12,633,579
3) LACDA - NPLH	660		Residual		\$6,440,000
4) LACDA - AHTF	660	3.000%	Residual		\$2,000,000
5) HCD - IIG	660				\$4,186,800
6) FHLB SF AHP	660				\$890,000
7) GP Equity					\$2,074,089
8) Deferred Developer Fee					\$31,136
9)					
10)					
11)					
12)					
			Total Permane	ent Financing:	\$33,355,604
	Total Tax Credit Equity: \$15,258,036				
	•	T	otal Sources of F	Project Funds:	\$48,613,640

1) Lender/Source	r/Source US Bank, N.A.			
Street Address	1307 Washington Ave., Suite 300			
City:	St. Louis, MO 63103			
Contact Name	Jennifer Craig			
Phone Numbe	314-335-1422 Ext.:			
Type of Financ	Type of Financing Conventional			
Is the Lender/S	/Source Committed? Yes			

- 3) Lender/Source LACDA NPLH
  Street Address 700 West Main Street
  City: Alhambra
  Contact Name: Matthew Lust
  Phone Number 626-586-1809
  Type of Financing Residual Receipts
  Is the Lender/Source Committed?
  Yes
- 5) Lender/Source HCD IIG
  Street Address 2020 W. El Camino Avenue
  City: Sacramento
  Contact Name: Timothy Stoecklein
  Phone Number 916-263-1441
  Type of Financing Grant
  Is the Lender/Source Committed?
  No

2)	Lender/Source	HCD- MHP		
	Street Address	2020 W. El Camino Ave		
	City:	Sacramento		
	Contact Name	Craig Morrow		
	Phone Numbe	916-263-7400 Ext.:		
	Type of Financ	ncing Residual Receipts		
	Is the Lender/S	Source Committed? Yes		

- 4) Lender/Source LACDA AHTF
  Street Address 700 West Main Street
  City: Alhambra
  Contact Name Matthew Lust
  Phone Numbe 626-586-1809 Ext.:
  Type of Financing Residual Receipts
  Is the Lender/Source Committed? Yes
- 6) Lender/Source FHLB SF AHP
  Street Address 600 California St
  City: San Francisco, CA 94108
  Contact Name Kirby Ung
  Phone Numbe 415-616-2640 Ext.:
  Type of Financing Grant
  Is the Lender/Source Committed? No

7) Len	der/Source GP Equity	8) Lender/Source Deferred Developer Fee
Stre	eet Address 5020 Santa Monica Blvd.	Street Address 5020 Santa Monica Blvd.
City	Los Angeles, CA 90029	City: Los Angeles, CA 90029
Cor	ntact Name: Sarah Letts	Contact Name Sarah Letts
Pho	one Numbei 323-454-6201 Ext.:	Phone Numbe 323-454-6201
	e of Financing Equity	Type of Financing Deferred
ls th	ne Lender/Source Committed? Yes	Is the Lender/Source Committed? Yes
9) Len	der/Source	10) Lender/Source
Stre	eet Address	Street Address
City	T	City:
Cor	itact Name:	Contact Name
	ne Numbe Ext.:	Phone Numbe Ext.:
	e of Financing	Type of Financing
ls th	ne Lender/Source Committed? No	Is the Lender/Source Committed? No
	der/Source	12) Lender/Source
	eet Address	Street Address
City		City:
	ntact Name	Contact Name
	one Numbei Ext.:	Phone Numbe Ext.:
	e of Financing	Type of Financing
is tr	ne Lender/Source Committed? No	Is the Lender/Source Committed? No
B. 1	Fox Exampt Band Financing	
Б.	Fax-Exempt Bond Financing  Will project receive tax-exempt bond financing	g for more than 50% of the aggregate
	basis of the building(s) (including land) in t	5
	CDLAC Allocation?	No
	Date application was submitted to CDLAC (Re	
	Date of CDLAC application approval, actual or a	
	Date of OBE/10 application approval, detail of a	(110) and (110)
	Estimated date of Bond Issuance (Reg. Section	on 10326(e)(2)): 2/1/2021
	Percentage of aggregate basis financed by the	
	Name of Bond Issuer (Reg. Section 10326(e)	` ` <u> </u>
		( ),
	Will project have Credit Enhancement?	No
	If Yes, identify the entity providing the Credit I	Enhanceme Enhanceme
	Contact Person:	
	Phone: Ext.:	
	What type of enhancement is being provided	(select one)
	(specify here)	

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# III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

## A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Area	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	12	\$383	\$4,596	\$39	\$422	30%	20.0%
1 Bedroom	28	\$594	\$16,632	\$39	\$633	30%	30.0%
1 Bedroom	18	\$1,017	\$18,306	\$39	\$1,056	50%	50.0%
2 Bedrooms	4	\$710	\$2,840	\$50	\$760	30%	30.0%
2 Bedrooms	27	\$1,217	\$32,859	\$50	\$1,267	50%	50.0%
		_					
Total # Units:	89	Total:	\$75,233		Average:	40.1%	

Is this a resyndication project using hold harmless rent limits in the above table?

These rents cannot exceed the federal set-aside current tax credit rent limits.

See TCAC Regulation Section 10327(g)(8).

## B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10326(g)(6) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units.

Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	2		
Total # Units:	2	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)

See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$75,233
Aggregate Annual Rents For All Units:	\$902,796

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	44
Length of Contract (years):	20
Expiration Date of Contract:	12/31/2039
Total Projected Annual Rental Subsidy:	\$615,072

## E. Miscellaneous Income

Annual Income from La	\$11,150		
Annual Income from Ve	\$2,500		
Annual Interest Income:	Annual Interest Income:		
Other Annual Income:			
7	\$13,650		
Total Ann	\$1,531,518		

## F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	()BR
Space Heating:		\$13	\$17			
Water Heating:						
Cooking:		\$5	\$6			
Lighting:						
Electricity:		\$19	\$24			
Water:*						
Other: (specify here)		\$2	\$3			
Total:		\$39	\$50			

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

## Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the City of Los Angeles (12.1.19 schedule)

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

## G. Annual Residential Operating Expenses

Annual Residentia	I Operating Expenses	
Administrative	Advertising:	\$3,800
	Legal:	\$9,000
	Accounting/Audit:	\$22,750
	Security:	
	Other: G & A	\$31,350
	Total Administrative:	\$66,900
Management	Total Management:	\$65,520
Utilities	Fuel:	\$22,000
	Gas:	\$50,000
	Electricity:	\$53,000
	Water/Sewer:	
	Total Utilities:	\$125,000
Payroll /	On-site Manager:	\$85,000
Payroll Taxes	Maintenance Personnel:	\$52,000
	Other: Employee Benefits and Burden	\$47,950
	Total Payroll / Payroll Taxes:	\$184,950
	Total Insurance:	\$54,600

#### Maintenance

Painting	:	\$12,000
Repairs:		\$41,250
Trash R	emoval:	\$24,000
Exterminating:		\$13,500
Grounds	<b>:</b>	\$16,800
Elevator	:	\$9,600
Other:	Misc. maintenance & supplies	\$51,710
	Total Maintenance:	\$168,860

# Other Operating Expenses

Other:	Business License	\$665
Other:	(specify here)	
Other:	Security Guards	\$46,080
Other:	(specify here)	
Other:	(specify here)	
	Total Other Expenses:	\$46,745

## **Total Expenses**

Total Annual Residential Operating Expenses:	\$712,575
Total Number of Units in the Project:	
Total Annual Operating Expenses Per Unit:	\$7,830
Total 3-Month Operating Reserve:	\$306,238
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$100,000
Total Annual Reserve for Replacement:	\$45,500
Total Annual Real Estate Taxes:	\$8,600
Bond Trustee Fees	\$6,375
Other (Specify):	

#### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portior and commercial income should not support the residential portion (Sections 10322(h)(15), (23); 10327(g)(7)).

## III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

# A. Inclusion/Exclusion From Eligible Basis

Funding Source	Included in		
If lender is not funding s	Eligible Basis		
source (HOME, CDBG, etc.)	<u>NOT</u> lender.	Yes/No	Amount
Tax-Exempt Financing		Yes	\$25,000,000
Taxable Bond Financing		N/A	
<b>HOME Investment Partnership</b>		N/A	
Community Development Bloc	ck Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assis	tance Program	N/A	
MIP		N/A	
MHSA		N/A	
MHP		Yes	\$12,633,579
National Housing Trust Fund	(HTF)	N/A	
Qualified Opportunity Zone In	N/A		
FHA Risk Sharing loan?	N/A		
State: NPLH	Yes	\$6,440,000	
Local: LACDA AHTF		Yes	\$2,000,000
Other: HCD - IIG		Yes	\$4,186,800
Other: AHP		Yes	\$890,000

## B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	1/14/2020	
Source:		S8 PBV - HACLA
If Section 8:	Project-l	pased vouchers (PBVs)
Percentage:		48%
Units Subsidized:		44
Amount Per Year:		\$615,072
Total Subsidy:		\$12,301,440
Term:		20

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

## C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:			RHS 514	4:	
HUD Sec 236:			RHS 515	5:	
If Section 236, IRP?	N/A		RHS 521		
RHS 538:			State / L	ocal:	
HUD Section 8:			Rent Sup	p / RAP:	
If Section 8:	(select o	ne)			
HUD SHP:					
Will the subsidy cont	inue?: No		Other:	(specify here)	
If yes enter amount:		Otl	her amount:		

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

## A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)					
SRO/STUDIO	\$293,352	1.0.01		1 = === ( ) · ( · ( · ( · ( · ( · ( · ( · ( · (					
1 Bedroom	\$338,232	8	\$19,617,456						
2 Bedrooms	\$408,000	33 \$13,464,000							
3 Bedrooms	\$522,240								
4+ Bedrooms	\$581,808								
	TOTAL UNITS:	9	1						
	TOTAL UNADJUSTED THR	SHOLD BA	SIS LIMIT:	\$33,081,456					
			Yes/No						
(a) Plus (+) 20% basis ad	ustment - Prevailing Wages		Yes						
Adjustment for projects	paid in whole or part out of pul	olic funds							
subject to a legal require	ement for the payment of state	or federal							
prevailing wages or fina	nced in part by a labor-affiliate	d		ФС C4 C OO4					
	ne employment of construction			\$6,616,291					
who are paid at least st	ate or federal prevailing wages								
	iffiliated organization(s):								
City of Los Angeles	, , , , , , , , , , , , , , , , , , ,								
Plus (+) 5% basis adju	stment		No						
For projects that certify	that (1) they are subject to a pi	oject labor							
agreement within the m	eaning of Section 2500(b)(1) o	the Public							
Contract Code, or (2) th	ey will use a skilled and trained	d workforce							
as defined by Section 2	5536.7 of the Health and Safet	y Code to							
perform all onsite work	within an apprenticeable occup	ation in the							
building and construction	n trades.								
(b) Plus (+) 7% basis adju	stment - Parking (New Cons	ruction)	Yes						
For new construction pr	ojects required to provide park	ng		\$2,315,702					
beneath residential unit	s (not "tuck under" parking) or	through		φ2,313,702					
construction of an on-si	te parking structure of two or m	ore levels.							
(c) Plus (+) 2% basis adju	stment - Daycare		No						
	y care center is part of the dev								
	stment - 100% Special Needs		No						
	percent of the Low-Income Un	ts are for							
Special Needs population									
	(e) Plus (+) up to 10% basis adjustment - ITEM (e) Features No								
	For projects applying under Section 10325 or Section 10326 of								
these regulations that ir	these regulations that include one or more of the energy								
efficiency/resource cons	servation/indoor air quality item	S							
(f) Plus (+) the lesser of t	he associated costs or up to	a 15%	No						
	ismic upgrading / Environme								
	eismic upgrading of existing str								
	ther environmental mitigation a								
by the project architect									
If Yes, select type: N/A									

(g) Plus (+) Local Development Impact Fees Local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required. WAIVED IMPACT FEES ARE INELIGIBLE.	\$450,965						
(h) Plus (+) 10% basis adjustment - Elevator  For projects wherein at least 95% of the project's upper floor units are serviced by an elevator.	\$3,308,146						
(i) Plus (+) 10% basis adjustment - High Opportunity Area  For a project that is: (i) in a county that has an unadjusted 9% threshold basis limit for a 2-bedroom unit equal to or less than \$400,000; AND (ii) located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource.							
(j) Plus (+) 1% basis adjustment - 50%AMI to 36%AMI Units For each 1% of project's Low-Income and Market Rate Units restricted between 36% and 50% of AMI.  Rental Units: 89 Total Rental Units @ 50% to 36% of AMI: 45	\$16,540,728						
(k) Plus (+) 2% basis adjustment - At or below 35%AMI Units.  For each 1% of project's Low-Income and Market Rate Units restricted at or below 35% of AMI.  Rental Units: 89 Total Rental Units @ 35% of AMI or Below: 44	\$32,419,827						
TOTAL ADJUSTED THRESHOLD BASIS LIMIT:	\$94,733,115						

#### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6) by at least 5, EDR points for energy efficiency alone (not counting solar); except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used).
  Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	SECTION 4: CC	NIDGEC AND	HEEE BURGE	<b>-</b>						D	C							ı	
IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	JURCES AND	USES BUDGE		1)US Bank,	2)HCD- MHP	3)LACDA -	4)LACDA -	5)HCD - IIG	6)FHLB SF	7)GP Equity	8)Deferred	9)	10)	11)	12)	SUBTOTAL		
					N.A.	*	NPLH	AHTF	,	AHP	' ' '	Developer	,		,	,			
	TOTAL											Fee						30% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST															Const/Rehab	
LAND COST/ACQUISITION																			
Land Cost or Value		\$6,890,000					\$6,440,000	\$450,000									\$6,890,000		
Demolition	,	\$155,000							\$155,000								\$155,000		
Legal  Land Lease Rent Prepayment																			
Total Land Cost or Value		\$7,045,000					\$6,440,000	\$450,000	\$155,000								\$7,045,000		
Existing Improvements Value		ψ1 ,0 10,000					ψο, ττο,σσσ	<b>\$100,000</b>	ψ100,000								ψ1 j0 10j000		
Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost		\$7,045,000					\$6,440,000	\$450,000	\$155,000								\$7,045,000		
Predevelopment Interest/Holding Cost Assumed, Accrued Interest on Existing	\$250,000	\$250,000						\$250,000									\$250,000		
Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses	\$808,500	\$808,500		\$808,500													\$808,500		
NEW CONSTRUCTION																			
Site Work		\$2,641,950		\$822,960	<b>A</b> = 100 000	\$687,190			\$1,131,800	****							\$2,641,950	\$2,641,950	
Structures General Requirements		\$21,205,500 \$1,200,123		\$2,476,036	\$5,100,000	\$9,839,464 \$1,200,123			\$2,900,000	\$890,000							\$21,205,500 \$1,200,123	\$21,185,500 \$1,200,123	1
Contractor Overhead		\$480,049				\$1,200,123											\$480,049	\$480,049	
Contractor Profit		\$1,440,147		\$1,013,394		\$426,753											\$1,440,147	\$1,440,147	-
Prevailing Wages				<b>V</b> .,e.e,ee.		<b>V</b> .=0,00											<b>\$</b> 1,110,111	<b>Q</b> ., <b>Q</b> ,	
General Liability Insurance	\$250,000	\$250,000						\$250,000									\$250,000	\$250,000	
Payment & Performance Bond		\$245,000						\$245,000									\$245,000	\$245,000	
Total New Construction Costs	\$27,462,769	\$27,462,769		\$4,312,390	\$5,100,000	\$12,633,579		\$495,000	\$4,031,800	\$890,000							\$27,462,769	\$27,442,769	
ARCHITECTURAL FEES  Design	\$745,000	\$745,000		\$745,000													\$745,000	\$745,000	
Supervision		\$160,000		\$160,000													\$160,000	\$160,000	1
Total Architectural Costs		\$905,000		\$905,000													\$905,000	\$905,000	
Total Survey & Engineering		\$431,660		\$431,660													\$431,660	\$431,660	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest		\$1,380,000		\$1,380,000													\$1,380,000	\$1,250,150	)
Origination Fee		\$253,000		\$253,000													\$253,000	\$16,867	1
Credit Enhancement/Application Fee Bond Premium	-																		
Cost of Issuance	\$480,000	\$480.000		\$480,000													\$480.000	\$66,667	
Title & Recording		\$50,000		\$50,000													\$50,000	\$50,000	
Taxes	\$85,000	\$85,000		\$85,000													\$85,000	\$85,000	
Insurance		\$80,000		\$80,000													\$80,000	\$80,000	
Lender Inspections		\$24,000		\$24,000													\$24,000	\$24,000	1
Bridge Loan Interest Total Construction Interest & Fees		\$400,000 \$2,752,000		\$400,000 \$2,752,000													\$400,000 \$2,752,000	\$400,000 \$1,972,684	
PERMANENT FINANCING	\$∠,/5∠,000	\$2,752,UUU		\$2,752,000													φ∠,15∠,000	\$1,972,684	
Loan Origination Fee	\$51,000	\$51,000		\$51,000													\$51,000		
Credit Enhancement/Application Fee	\$15,000	\$15,000		\$15,000													\$15,000		
Title & Recording	\$16,716	\$16,716		\$16,716													\$16,716		
Taxes																			
Insurance																			
Other: (Specify) Other: (Specify)																			
Total Permanent Financing Costs	\$82,716	\$82,716		\$82,716													\$82,716		
Subtotals Forward				\$9,292,266	\$5 100 000	\$12,633,579	\$6,440,000	\$1,195,000	\$4,186,800	\$890,000				1	-	1	\$39,737,645	\$30,752,113	
LEGAL FEES	ψυυ, ευτ.,υ40	ψυυ, ευτ ,040		ψ5,232,200	ψο, 100,000	Ψ12,000,079	ψο,440,000	ψ1,133,000	ψ-τ, 100,000	ψοσο,οοο							ψυυ, τυτ, υ40	ψου, ε σε, ε 1ο	
	\$110,000	\$110,000		\$110,000													\$110,000	\$100,000	
Lender Legal Paid by Applicant	\$110,000	\$110,000																	
Lender Legal Paid by Applicant Other: (Specify) Total Attorney Costs				\$110,000													\$110,000	\$100,000	

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Sources and Uses Budget

V. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET  Permanent Sources  Permanent Sources									Porn	nanent Sources									
IV. SOURCES AND USES BUDGET - S	ECTION 1. 30	OKCES AND	OSES BODGE		1)US Bank,	2)HCD- MHP	3)LACDA -	4)LACDA -	5)HCD - IIG	6)FHLB SF	7)GP Equity	8)Deferred	9)	10)	11)	12)	SUBTOTAL		
					N.A.	2)110D- MITH	NPLH	AHTF	3)1100 - 110	AHP	7)Gr Equity	Developer	3)	10)	,	12)	SOBIOTAL		1
					Fee										1				
	TOTAL											100						30% PVC for	1
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves	\$600,000	\$600,000		\$600,000													\$600,000		
Required Capitalized Replacement Reserve	\$45,500	\$45,500		\$45,500													\$45,500		
3-Month Operating Reserve	\$306,238	\$306,238		\$306,238													\$306,238		
Other: (Specify)																			
Total Reserve Costs	\$951,738	\$951,738		\$951,738													\$951,738		
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$1,560,159	\$1,560,159		\$755,159				\$805,000									\$1,560,159	\$1,560,159	
Soft Cost Contingency	\$100,000	\$100,000		\$100,000				,									\$100,000	\$100,000	
Total Contingency Costs	\$1,660,159	\$1,660,159		\$855,159				\$805,000									\$1,660,159	\$1,660,159	
OTHER PROJECT COSTS	* //	, , , , , , , ,		1227				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,									, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,	
TCAC App/Allocation/Monitoring Fees	\$89,149	\$89,149		\$89,149													\$89,149		
Environmental Audit	\$42,895	\$42,895		\$42,895													\$42,895	\$42,895	
Local Development Impact Fees	\$450,965	\$450,965		\$450,965													\$450,965	\$450,965	
Permit Processing Fees	\$475,000	\$475,000		\$475,000													\$475,000	\$475,000	
Capital Fees	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Marketing	\$100,000	\$100,000		\$100,000													\$100,000	Ψ00,000	
Furnishings	\$135,000	\$135,000		\$135,000													\$135,000	\$135,000	
Market Study	\$8,500	\$8,500		\$8,500													\$8,500	\$8,500	
Accounting/Reimbursables	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Appraisal Costs	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
HACLA Monitoring Fees	\$21,000	\$21,000		\$21,000													\$21,000	ψ.ο,οοο	
Wage Compliance Monioring	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Construction Manager	\$162,500	\$162,500		\$162,500													\$162,500	\$162,500	
Other: (Specify)	ψ102,500	ψ102,000		ψ102,000													ψ102,000	ψ102,000	<b>+</b>
Other: (Specify)																			<b>+</b>
Total Other Costs	\$1.580.009	\$1,580,009		\$1,580,009													\$1,580,009	\$1,369,860	
SUBTOTAL PROJECT COST	\$44.039.551	\$44.039.551		\$12,789,172	\$5,100,000	\$12,633,579	\$6,440,000	\$2,000,000	\$4,186,800	\$890.000					1	1	\$44,039,551	\$33,882,132	<b>†</b>
DEVELOPER COSTS	\$11,000,001	\$11,000,001		\$12,700,172	\$5,155,000	\$12,000,010	ψο,ο,σοο	<b>\$2,000,000</b>	\$ 1,100,000	\$333,000							ψ,σσσ,σστ	\$00,002,10Z	
Developer Overhead/Profit	\$4,574,089	\$4,574,089		\$2,468,864							\$2,074,089	\$31,136					\$4,574,089	\$4,574,089	
Consultant/Processing Agent	ψ.,σ,σσσ	ψ.,σ,σσο		φ2, 100,004							ψ2,01.1,000	ψο.,100					ψ.,σ,σσσ	ψ 1,01 1,000	
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$4,574,089	\$4,574,089		\$2,468,864							\$2,074,089	\$31,136					\$4,574,089	\$4,574,089	
TOTAL PROJECT COSTS				\$15.258.036	\$5,100,000	\$12,633,579	\$6,440,000	\$2,000,000	\$4.186.800	\$890.000	\$2,074,089	\$31,136					\$48,613,640	\$38,456,221	
Note: Syndication Costs shall NOT be inc		,,.		Ţ, <u></u> ,	+-,,000		Ţ-,··-, <b>000</b>	<del>+-,,000</del>	+ -,,	<b>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</b>	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1		Bridge Loan	Expense Duri	ng Construction:	,,,,	
Calculate Maximum Developer Fee using the																	al Eligible Basis:	\$38,456,221	
DOUBLE CHECK AGAINST PERMANENT				15.258.036	5,100,000	12.633.579	6,440,000	2.000.000	4.186.800	890,000	2.074.089	31.136					1		

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Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 105) matches that of Permanent Financing in the Application workbook (Row 108).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)		
Organizational Fee	As owner(s) of the above-referenced low-income housing project, I certify under	er penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction,
Bridge Loan Fees/Exp.	acquisition and/or rehabilitation of this project and that the sources of funds si	hown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this
Legal Fees	information to calculate the low-income housing tax credit.	
Consultant Fees		
Accountant Fees		
Tax Opinion		
Other	Signature of Owner/General Partner	Date
Total Own Parties Oak		
Total Syndication Costs	Printed Name of Signatory	Title of Signatory
	Fillited Name of Signatory	Title of Signatory
CERTIFICATION OF CPA/TAX PROFESSIONA  As the tax professional for the above-referen	L: ced low-income housing project. I certify under penalty of perjury, that the percentage of ac	ggregate basis financed by tax-exempt bonds is:
As the tax professional for the above referen	location industrial project, rectary and a perialty of perialty, that the percentage of as	and said state interior by tax except solutions.

Signature of Project CPA/Tax Professional

Sources and Uses Budget

## V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

#### A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly,

Projects w/ building(s) located in DDA/QCT areas & N	יטאיווטאויאַעטיווטו	i areas, pirurcan	accordingly.	
	30% PVC for New Const/ Rehabilitation NON-DDA/ NON-QCT Building(s)		30% PVC for Acquisition NON-DDA/ NON-QCT Building(s)	
Total Eligible Basis:	\$38,456,221			
Ineligible Amounts				
Subtract All Grant Proceeds Used to Finance Costs in Eligible Bas				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Amount Voluntarily Excluded:				
Total Basis Reduction:				
Total Requested Unadjusted Eligible Basis:	\$38,456,221			
Total Adjusted Threshold Basis Limit:		\$94,73	33,115	
**QCT or DDA Adjustment:	100%	100%	100%	100%
Total Adjusted Eligible Basis:	\$38,456,221			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$38,456,221	-		
Total Qualified Basis:		\$38,4	56,221	

<sup>\*</sup>Voluntary exclusions of eligible basis should be made from rehabilitation eligible basis.

#### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$38,456,221	
***Applicable Percentage:	3.24%	3.24%
Subtotal Annual Federal Credit:	\$1,245,982	
Total Combined Annual Federal Credit:	\$1,24	5,982

<sup>\*\*\*</sup>Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

<sup>\*\*130%</sup> boost if the building(s) is/are located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

#### **Federal Credit**

C. Determination of Minimum Federal Credit Necessary For Feasibility

 Total Project Cost
 \$48,613,640

 Permanent Financing
 \$33,355,604

 Funding Gap
 \$15,258,036

 Federal Tax Credit Factor
 \$0.92365

<u>Federal tax credit factor must be at least \$1.00 for self-syndication projects or</u> at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility\$16,519,224Annual Federal Credit Necessary for Feasibility\$1,651,922Maximum Annual Federal Credits\$1,245,982Equity Raised From Federal Credit\$11,508,554

Remaining Funding Gap \$3,749,482

#### \$500M State Credit

#### D. Determination of State Credit

State Credit Basis

NC/Rehab Acquisition

\$38,456,221

New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit

Factor Amount
Maximum Total State Credit

30%	30%
\$11,536,866	\$0

# E. Determination of Minimum State Credit Necessary for Feasibility

**State Tax Credit Factor** 

\$0.75000

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects.

State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit

\$4,999,309 \$4,999,309 \$3,749,482

**Remaining Funding Gap** 

\$0

**FUNDING GAP MUST NOT EXCEED ZERO** 

## Ranking - \$500M State Credit Applications

F. Ranking System for \$500M State Credit Applications

State Tax Credit per Tax Credit Unit Tax Credit Unit per State Tax Credit

\$54,937.46 0.0000182025

25 Basis & Credits

#### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3 \$948.500	YEAR 4	YEAR 5 \$996.518	YEAR 6	YEAR 7	YEAR 8	YEAR 9 \$1,099,969	YEAR 10	YEAR 11 \$1,155,655	YEAR 12 \$1.184.547	YEAR 13	YEAR 14 \$1,244,514	YEAR 15 \$1,275,627
Gross Rent Less Vacancy	1.025 7.50%	\$902,796 -67,710	\$925,366 -69,402	\$948,500 -71,138	\$972,213 -72,916	\$996,518 -74,739	\$1,021,431 -76,607	\$1,046,967 -78,522	\$1,073,141 -80,486	\$1,099,969 -82,498	\$1,127,468 -84,560	\$1,155,655 -86,674	\$1,184,547 -88,841	\$1,214,160 -91,062	\$1,244,514 -93,339	\$1,275,627 -95,672
Rental Subsidy	1.025	615,072	630,449	646,210	662,365	678,924	695,898	713,295	731,127	749,406	768,141	787,344	807,028	827,203	847,884	869,081
Less Vacancy	7.50%	-46,130	-47,284	-48,466	-49,677	-50,919	-52,192	-53,497	-54,835	-56,205	-57,611	-59,051	-60,527	-62,040	-63,591	-65,181
Miscellaneous Income	1.025	13,650	13,991	14,341	14,700	15,067	15,444	15,830	16,226	16,631	17,047	17,473	17,910	18,358	18,817	19,287
Less Vacancy	7.50%	-1,024	-1,049	-1,076	-1,102	-1,130	-1,158	-1,187	-1,217	-1,247	-1,279	-1,310	-1,343	-1,377	-1,411	-1,447
Total Revenue		\$1,416,654	\$1,452,071	\$1,488,372	\$1,525,582	\$1,563,721	\$1,602,814	\$1,642,884	\$1,683,957	\$1,726,056	\$1,769,207	\$1,813,437	\$1,858,773	\$1,905,242	\$1,952,873	\$2,001,695
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$66,900	\$69,242 67,813	\$71,665	\$74,173	\$76,769	\$79,456	\$82,237 80,541	\$85,115 83,360	\$88,095	\$91,178	\$94,369	\$97,672 95,657	\$101,090	\$104,629	\$108,291 106,057
Management Utilities		65,520 125,000	129,375	70,187 133,903	72,643 138,590	75,186 143,440	77,817 148,461	80,541 153,657	83,360 159,035	86,277 164,601	89,297 170,362	92,422 176,325	95,657 182,496	99,005 188,884	102,470 195,495	202,337
Payroll & Payroll Taxes		184,950	191,423	198,123	205,057	212,234	219,663	227,351	235,308	243,544	252,068	260,890	270,021	279,472	289,254	299,378
Insurance		54,600	56,511	58,489	60,536	62,655	64,848	67,117	69,466	71,898	74,414	77,019	79,714	82,504	85,392	88,381
Maintenance		168,860	174,770	180.887	187,218	193,771	200,553	207.572	214.837	222,356	230,139	238,194	246.530	255,159	264.090	273,333
Security Guards		46,745	48,381	50,074	51,827	53,641	55,518	57,462	59,473	61,554	63,709	65,938	68,246	70,635	73,107	75,666
Total Operating Expenses		\$712,575	\$737,515	\$763,328	\$790,045	\$817,696	\$846,316	\$875,937	\$906,594	\$938,325	\$971,167	\$1,005,157	\$1,040,338	\$1,076,750	\$1,114,436	\$1,153,441
Transit Pass/Tenant Internet E		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	100,000	103,500	107,123	110,872	114,752	118,769	122,926	127,228	131,681	136,290	141,060	145,997	151,107	156,396	161,869
Replacement Reserve	4.000	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500	45,500
Real Estate Taxes Bond Trustee Fees	1.020 1.035	8,600 6,375	8,772 6,598	8,947 6,829	9,126 7,068	9,309 7,315	9,495 7,572	9,685 7,837	9,879 8,111	10,076 8,395	10,278 8,688	10,483 8,993	10,693 9,307	10,907 9,633	11,125 9,970	11,348 10,319
Other (Specify):	1.035	0,373	0,596	0,829	7,008	7,313	7,572	7,637	0,111	0,393	0,000	0,993	9,307	9,033	9,970	0,319
, , , , ,	1.000	-		-	-	-		-	-	-	-	-		-		
Total Expenses		\$873,050	\$901,885	\$931,727	\$962,611	\$994,573	\$1,027,651	\$1,061,884	\$1,097,312	\$1,133,977	\$1,171,923	\$1,211,193	\$1,251,835	\$1,293,897	\$1,337,427	\$1,382,477
Cash Flow Prior to Debt Serv	vice	\$543,604	\$550,185	\$556,645	\$562,971	\$569,148	\$575,163	\$581,001	\$586,645	\$592,078	\$597,284	\$602,244	\$606,938	\$611,346	\$615,447	\$619,218
MUST PAY DEBT SERVICE																
US Bank, N.A.		398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839	398,839
HCD - MHP		53,061	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0	53,061 0
Total Debt Service		\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900	\$451,900
Cash Flow After Debt Service	e	\$91,704	\$98,285	\$104,745	\$111,071	\$117,248	\$123,263	\$129,101	\$134,745	\$140,178	\$145,384	\$150,344	\$155,038	\$159,446	\$163,547	\$167,318
Percent of Gross Revenue		5.99%	6.26%	6.51%	6.73%	6.94%	7.11%	7.27%	7.40%	7.51%	7.60%	7.67%	7.72%	7.74%	7.75%	7.73%
25% Debt Service Test		20.29%	21.75%	23.18%	24.58%	25.95%	27.28%	28.57%	29.82%	31.02%	32.17%	33.27%	34.31%	35.28%	36.19%	37.03%
Debt Coverage Ratio		1.203	1.217	1.232	1.246	1.259	1.273	1.286	1.298	1.310	1.322	1.333	1.343	1.353	1.362	1.370
OTHER FEES** GP Partnership Management Fee		\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
LP Asset Management Fee	e	5,000	5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Incentive Management Fee		0,000	0,000	ψ0,000	φυ,υυυ	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000	ψ0,000
Total Other Fees		15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000
							0400 000	C444404	C440 745	\$125,178	\$130,384	\$135,344	\$140,038	C111 116		C450 040
Remaining Cash Flow		\$76,704	\$83,285	\$89,745	\$96,071	\$102,248	\$108,263	\$114,101	\$119,745	\$125,176	φ100,004	Ψ133,344	\$140,036	\$144,446	\$148,547	\$152,318
Remaining Cash Flow  Deferred Developer Fee**	\$31,136	\$76,704 \$31,136	\$83,285 \$0	\$89,745 <b>\$0</b>	\$96,071 <b>\$0</b>	\$102,248 <b>\$0</b>	\$108,263	\$114,101	\$119,745	\$125,176	ψ100,304	Ψ100,044	φ140,030	\$144,446	\$148,547	\$152,318
Deferred Developer Fee**  Residual or Soft Debt Payments*	**	\$31,136	\$0	\$0	\$0	\$0										
Deferred Developer Fee**							\$32,452 \$21,680	\$34,202 \$22,849	\$35,893 \$23,979	\$37,522 \$25,067	\$39,083 \$26,110	\$40,569 \$27,103	\$41,976 \$28,043	\$43,298 \$28,925	\$148,547 \$44,527 \$29,747	\$45,657 \$30,502

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.